

GENERAL PRODUCT AND ORDERING INFORMATION

- ◇ **The Lee Weitzman Furniture (LWF) Price List is intended for use by trade professionals; prices are shown at “designers’ net”.**

Prices shown in the Price List do NOT include: storage charges, sales tax, freight or local delivery, uncrating or installation fees. Custom pricing is valid for 45 days from date of quotation.

- ◇ LWF is not obligated to accept changes requested after orders have been acknowledged in writing. However, LWF will make every effort to accommodate reasonable changes if written requests are received in a timely fashion. All changes will be subject to additional charges for materials, labor, and administrative costs.
- ◇ LWF reserves the right to make changes in design, construction, and dimensions, or to discontinue products without prior notice.

1. ORDERING INFORMATION

All orders require a written purchase order and a 50% deposit; the balance to be paid prior to shipment upon notification of completion. Merchandise left uncollected at LWF warehouse for more than 20 days after notification of completion will be subject to a monthly storage charge (Approximately 5% of net price per month).

Purchase orders must provide complete information, including addresses and phone numbers for BOTH billing and shipping locations. For custom orders, please include all dimensions, finishes, colors, etc. Orders requiring COM/COL must include the LWF COM/COL Instruction Worksheet provided in the back of this Price List, an attached cutting, and the replacement value of goods (for insurance). Please review Section 4 for additional details regarding COM/COL.

Once accepted and acknowledged, orders are binding and not subject to cancellation. No merchandise may be returned without written consent and shipping instructions from LWF. Unauthorized returns will be refused and returned to the shipper via freight collect.

Sales within Illinois are subject to state and local tax (9%) unless a valid Certificate of Exemption is filed with LWF.

2. STANDARD AND CUSTOM ORDERS

Standard orders are pieces ordered as described in the price list. Drawings and finish samples for approval are NOT required on standard orders.

Any change which is not listed in the price list (i.e., change in the listed depth, height, or width, materials or finishes) will result in a **custom order**. Upon request and at LWF's option, orders will be accepted for special and custom designs. Each requested change is priced separately.

LWF will submit drawings and finish samples for customer approval on all custom orders. Please allow 2-4 weeks for completion of drawings.

3. LEAD TIMES

Production time varies depending on the size and nature of the piece of furniture and the type of finish specified. Extra large pieces may require additional time to complete. The lead times described below are for general purposes. For an exact lead time on a specific piece of furniture, please contact LWF or your representative.

Standard orders with open grain finishes require 12-16 weeks for completion.*

Standard orders finished in high gloss or other closed grain finishes require 16-20 weeks for completion.*

* Lead time begins upon receipt of signed drawings and finish samples and/or COM and completed COM Instruction Worksheet, if applicable, and the 50% deposit is paid. Lead times for custom orders will be quoted on a per order basis.

4. CUSTOMER'S OWN MATERIAL OR LEATHER (COM/COL)

All upholstered frames are hardwood construction, and standard pricing assumes customers will provide their own upholstery fabric unless LWF fabric or leather is being used. Please see pages at end of price list LWF fabric and leather pricing. All published COM yardage requirements are based on 54" wide plain goods that require no matching. Should a pattern require matching, additional fabric will be required. When specifying fabrics with a repeat, please refer to the LWF COM/COL Instruction Worksheet provided in the back of this Price List. LWF is not responsible for under- or over-provided COM/COL.

- ◇ COM/COL must be shipped prepaid to LWF (233 W. Huron St., Chicago, IL 60610) and must be clearly labeled.
- ◇ Please use the LWF COM/COL Instruction Worksheet provided in the back of this Price List and indicate any specific instructions regarding application of upholstery fabric such as pattern or stripe direction, railroading, etc. All written orders must be accompanied by a fabric and/or leather swatch labeled with the manufacturer's name, style number, textile name, color and "right side" indicated.
- ◇ Please note that the specified square footage of leather is based on an average hide size of 50 - 55 square feet of usable leather reasonably free of flaws. Smaller hides may require piecing and additional square footage. Leather is a natural product and imperfections are considered normal and acceptable. Additional charges may apply for COL/COV (leather or vinyl)

◇ Before shipping COM/COL please include: client name, style name and number of the item to be upholstered, and replacement value of goods (for insurance). LWF accepts no responsibility for improperly marked or untagged COM/COL.

◇ Fire Code regulations for upholstery materials can be accommodated, however additional charges for compliant substitutions will apply.

5. WOOD STAINS AND FINISHES

All woods may be finished in their natural color or in any of the following stains: Chestnut, Java, Espresso, Merlot Red. However, LWF advises against staining any variety of maple to a dark color, as blotching is likely to occur.

Jet Black is available on maple or mahogany. Specialty treatments such as Satin, Semi-Gloss, & High Gloss are offered as standards and options on select pieces. If these are desired and are not listed as an option on a particular piece, please contact LWF for custom pricing and availability.

All standard finishes are listed with each piece in the Price List. If closed grain semi-gloss or high-gloss finish is desired and is not listed as an option, please contact LWF for custom pricing and availability.

Finish samples represent an average color and finished pieces will vary in tone and color due to natural characteristics of the wood. Matching of client's finish is subject to an up-charge of \$275.00 for strike-offs.

6. WARRANTY

LWF products are warranted against all defects in workmanship for one year from date of delivery. During such warranty period LWF will repair or, at our discretion, replace defective merchandise free of charge. This warranty does NOT extend to fabric or leather, nor does it cover damage resulting from shipping accidents, alteration, misuse, tampering, negligence, abuse or ordinary wear and tear.

LWF is not liable for any delay for failure to deliver or perform due to strikes, lockouts or other labor difficulties, accidents, fires, acts of nature or other causes beyond our control.

7. FREIGHT CLAIMS

All LWF products are carefully inspected prior to shipment. Merchandise is shipped at customer's own risk after it is securely packed and accepted by common carrier. All claims against LWF, including defects, shortages, and errors, must be made in writing within 10 days after receipt of merchandise. Failure to make any claim within such 10-day period constitutes acceptance of merchandise and a waiver of any such defects, shortages, errors and other claims.

Customers should carefully inspect All Merchandise at time of delivery and note any obvious damage on delivery receipt. Claims for freight overcharges or damage to goods while in transit must be settled with the carrier by the consignee (recipient).

8. PACKING, CRATING AND SHIPPING

LWF has manufacturing facilities in various regions of the U.S. and Canada. All shipments are FOB place of manufacture via common carrier to the shipping address shown on the order. At the time of final invoice, LWF will include all packing, crating, shipping and in transit insurance charges. All orders will be shipped prepaid upon receipt of final balance.

All common carrier shipments are dock-to-dock only. Inside and special delivery arrangements by the carrier must be made by the customer's written request and are subject to additional carrier charges.

Typical packing and crating charges, assuming standard furniture dimensions can be found throughout the price list. Please contact LWF for packing and crating information on custom or oversized pieces. **Packing, crating, and freight charges can range from 10-25% of net price.**

"Packing" means wrapping in white, closed-cell foam followed by bubble wrap.

"Crating" means placing a packed piece of furniture inside a custom built reinforced plywood crate.

"Cartoning" means placing a packed piece of furniture inside a reinforced corrugated carton.

"Freight" refers to all costs related to transporting crates/cartons.

In some cases, blanket wrap/white glove shipping with an inside delivery is preferred. Please advise LWF if this is desired; shipping charges on final invoice will instead reflect this method of shipment. Pre-wrapping/ packing charges will also apply and be assessed on an individual basis.

LWF reserves the right to partial-ship orders when necessary.

9. LWF FABRICS & LEATHERS

LWF Fabrics

The LWF Fabrics include faux suedes, faux leathers, and other faux animal skins. Dye lots do vary. If exact dye lot is required ask for a cutting from current stock.

LWF Leathers

The LWF Leather Collection consists of the highest quality hand picked goods. We have specifically chosen different types of leather to satisfy the varied tastes and needs of our clientele concerning visual appearance, texture and price. Please keep in mind that leather is a natural material which varies from hide to hide. Each hide has individual wrinkles and scars from healed cuts and insect bites. These imperfections are what give leather its unique and beautiful appearance. If you want to achieve a "perfect" look, you want vinyl, not leather. Dye lots do vary. If exact dye lot is required ask for a cutting from current stock.

The "sit" of upholstered pieces may vary depending upon the type of leather and/or fabric used. One full hide minimum order is required. Hides usually average 55 square feet. Smaller hides will require additional square footage. Please refer to the COM Instruction Worksheet for details.